

How to become a Rainmaker Training Programme 2025

Unlock Your Business Development Potential

Are you ready to take your legal career to the next level?

Following the success of our 2024 programme, we invite you to join our exclusive 12-week intensive programme designed to transform you into a rainmaker!

Programme Highlights:

 1 keynote session with leading expert 5 group coaching sessions Self-study 45-page workbook Annual subscription to Progress to Partner online learning academy

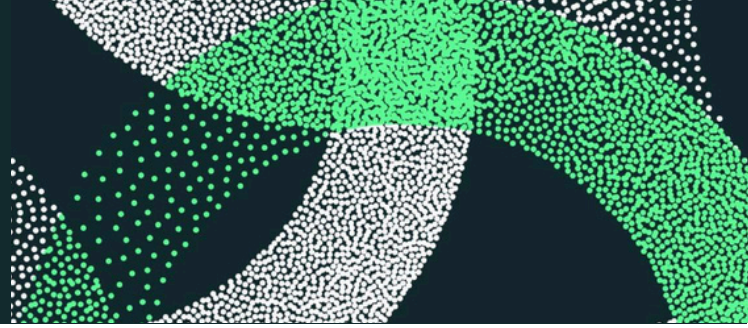
Who Should Attend:

This programme is ideal for LNI lawyers responsible for generating new business, particularly new partners or those on the path to partnership.



"It's been super helpful and a real pleasure having you as a coach!"

Feedback from 2024 delegate



What you'll achieve:

- ✓ Strengthen relationships and reputation
- ✓ Create time for daily business development
- ✓ Develop an achievable marketing plan
- ✓ Build a network with the right introducers
- ✓ Grow confidence in your business development approach

Course schedule:

1. What does it take to be a rainmaker?
2. How to build your reputation
3. How to grow your network
4. Selling and closing the deal
5. Planning for success
6. AI and business development

Programme Details:

Duration: 6 sessions over 12 weeks

Start date: 23rd January 2025

Two groups:

Group 1: 9:00 AM GMT

Group 2: 5:00 PM GMT

4-6 delegates in each group

Cost: €1200 per person

Our Experts:

Vikki Bentwood:

Experienced business development skills coach

Heather Townsend:

Award-winning author and MD of Progress to Partner



Contact vikki@legallinchpin.co.uk to secure your spot in this transformative programme

For more information on Progress to Partner: www.progresstopartner.com